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Structuring Venture Capital, Private Equity, And Entrepreneurial Transactions



Synopsis

Now, you can minimize your clients' tax liability and avoid legal pitfalls, as well as maximize returns on successful transactions and be prepared for all of the potential benefits, with Structuring Venture Capital, Private Equity and Entrepreneurial Transactions. Here at last is one-step-at-a-time, start-to-finish structural guidance for the following common business transactions: Venture capital financing New business start-ups Brains-and-money deals Growth-equity investments Leveraged and management buyouts Industry consolidations Troubled company workouts and reorganizations Going public Selling a business Forming a private equity fund Guided by Jack S. Levin's dynamic, transaction-by-transaction approach, you'll make the tax, legal, and economic structuring consequences of every deal benefit your client every time. In this extraordinary hands-on resource by the most sought-after authority in the field, you'll see exactly how to: Distribute the tax burden in your client's favor Maximize returns on successful transactions Control future rights to exit a profitable investment...and turn every transaction into a winning venture!

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Customer Reviews

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loved it

I read this book twice (not the appendix though, which is the support for the text), it incorporates tax law and practice, GAAP, and SEC issues with Venture Capital and similar transactions. It explains

how to start a fund, how to structure deals, and how to exit the investment as well as familiarize the reader with the VC industry. Very detailed book and easy reading.

I use the Aspen books as reference quite a bit (I'm a corporate lawyer and deal with M&A and startups) but I've never been comfortable with how much tax subject matter there is in these books. When it comes to tax issues, I always defer to the tax lawyers, so my need for reference is about non-tax issues. Unfortunately, I think that the bulk of the substance of these treatises is about tax and thus not really helpful for me.

This book is an excellent primer for law students in VC/entrepreneurial finance classes, and I think is currently the most popular text for those kinds of classes. Even if it's not your required text, I'd recommend it; while the price is high, it's presented very well, and is probably the most concise text I've found on the subject. And attorneys who work in the field have told me that it's an invaluable desk reference. It is geared towards the attorney, so non-lawyers might find it cumbersome. But all in all, if you want to know the law in this area, this book's for you.

The beauty of this book is that it is equally suitable for practicing professionals and students of the subject alike. I am impressed by the breadth and quality of presentation of just about every topic you should know if you are even half-serious about the VC space. For this reason alone, I recommend this book.

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